



June 26th, 2017

To: Butler County Fiscal Court

Attn: Judge Executive David Fields

District 1 Magistrate Stevie Givens

District 2 Magistrate Johnny Tuck

District 3 Magistrate Chad Tyree

District 4 Magistrate David Whittinghill

District 5 Magistrate Bobby Moore

Ladies & Gentlemen of the Butler County Fiscal Court,

Thank you for allowing me the opportunity to speak before you this afternoon. My name is Nathan Roberts and I am here representing Scotty's Contracting & Stone. For the past several years, we have had the privilege of serving this court by providing high quality asphalt pavements for various Butler County road projects. It is my intention, with this address, for this course of action to continue.

On Friday June 2nd of this year, Butler County Fiscal Court accepted bids for in-place hot mix asphalt for fiscal year 2017-2018. A summary of these in-place bids are below:

In Place Product	Scotty's Contracting	Charles Deweese Construction
Surface (/ton)	\$63.45	\$65.71
Base (/ton)	\$58.75	\$50.95
Patching (/ton)	\$75.82	\$72.17

As indicated by this summary, Scotty's Contracting provided a lower bid for in-place asphalt surface, while Charles Deweese Construction provided a lower bid for in-place asphalt base and patching. Included in the sheets each of you received is a breakdown of in-place tonnages for asphalt surface and base placed by Scotty's Contracting for the Butler County Fiscal Court over the past three years. As evidenced by these reports, the amount of asphalt surface placed far exceeds the amount of asphalt base. For illustrative purposes, each report contains a cost summary comparing these two bids based on tonnages laid by Butler County Fiscal Court in recent years. Please take a moment to review

these reports... It is worth noting that in this three year observation period, Scotty's Contracting has laid only 23.03 tons of patching (Ezra Whalen Rd in May 2016).

Scotty's Contracting, along with its parent company Houchens Industries and sister company TS Trucking, has long been a part of this community, providing jobs and wages to 128 current Butler County residents as well as retirement benefits to many others. In terms of community outreach, we have provided monetary donations to several local agencies, including the Chamber of Commerce and Butler County High Athletics (please see attached sheet for further detail).

In closing, I hope that I have provided enough information for you to make the most appropriate decision concerning this year's in-place asphalt paving. Scotty's Contracting is honored to have served this court for many previous years and we hope to continue that service for many years to come. Thank you for your time.

Regards,

A handwritten signature in blue ink that reads "Nathan Roberts". The signature is written in a cursive style.

Nathan Roberts P.E.

Estimator/Project Manager

Job	Project Number	Project Name	Quot	Item	Material Name	Tons /Tonnes	(Cnt)
34162	Butler Co Fiscal Cou	Butler Co Fiscal Cou	120R	120R	Bit Base W/Rap	752.09	34
34162	Butler Co Fiscal Cou	Butler Co Fiscal Cou	149R	149R	Bit Surface W/Rap	7,053.04	315
34162						7,805.13	349

Grand Total

7,805.13

349

2014-2015 Fiscal Year

Scotty's Contracting & Stone

Asphalt Base: 752.09tons x \$58.75/ton = \$44,185.29

Asphalt Surface: 7,053.04 x \$63.45/ton = \$447,515.39

Total = \$491,700.68

Charles Deweese Construction

Asphalt Base: 752.09 x \$50.95/ton = \$38,318.99

Asphalt Surface: 7,053.04 x \$65.71/ton = \$463,455.26

Total = \$501,774.25

***Pricing based on 2017-2018 Fiscal Year bids.**

Job	Project Number	Project Name	Quot Item	Material Name	Tons /Tonnes	(Cnt)
34162	Butler Co Fiscal Cou	Butler Co Fiscal Cou	120R 120R	Bit Base W/Rap	752.09	34
34162	Butler Co Fiscal Cou	Butler Co Fiscal Cou	149R 149R	Bit Surface W/Rap	7,053.04	315
34162					7,805.13	349

Grand Total					7,805.13	349
-------------	--	--	--	--	----------	-----

2015-2016 Fiscal Year

Scotty's Contracting & Stone

Asphalt Base: 752.09tons x \$58.75/ton = \$44,185.29
 Asphalt Surface: 7,053.04 x \$63.45/ton = \$447,515.39
Total = \$491,700.68



Charles Dewese Construction

Asphalt Base: 752.09 x \$50.95/ton = \$38,318.99
 Asphalt Surface: 7,053.04 x \$65.71/ton = \$463,455.26
Total = \$501,774.25

***Pricing based on 2017-2018 Fiscal Year bids.**

Job	Project Number	Project Name	Quot Item	Material Name	Tons /Tonnes	(Cnt)
36086	Butler Co Fiscal Ct	Butler Co Fiscal Ct	120R 120R	Bit Base W/Rap	98.13	4
36086	Butler Co Fiscal Ct	Butler Co Fiscal Ct	149R 149R	Bit Surface W/Rap	3,230.57	137
36086					3,328.70	141

Grand Total

3,328.70

141

2016-2017 Fiscal Year

Scotty's Contracting & Stone

Asphalt Base: 98.13 tons x \$58.75/ton = \$5,765.14

Asphalt Surface: 3,230.57 x \$63.45/ton = \$204,979.67

Total: \$210,744.81

Charles Deweese Construction

Asphalt Base: 98.13 tons x \$50.95/ton = \$4,999.72

Asphalt Surface: 3,230.57 tons x \$65.71/ton = \$212,280.75

Total: \$217,280.47

***Pricing based on 2017-2018 Fiscal Year bids.**

<i>Date Signed</i>	<i>Vendor</i>	<i>Description</i>	<i>Amount</i>	<i>Stores Charged</i>	<i>Date sent upstairs</i>
02/12/16	Butler Co. Educational Foundation Inc.	Dugout Sponsor	\$100.00	36, 860	2/12/2016
05/12/16	Morgantown Chamber of Commerce	Catfish Festival	\$200.00	36, 860	5/12/2016
07/29/16	Butler County High School Football	Sign Renewal	\$100.00	36	7/29/2016
08/05/16	Butler County High School	Sports Program	\$200.00	36, 860	8/5/2016
04/21/17	Butler County Chamber of Commerce	Catfish Festival Sponsorship	\$200.00	36	4/21/2017